Roll No. .....

BBA I Sem.

# 18041

# B. B. A. Examination, Dec. 2012

## **FUNDAMENTALS OF MANAGEMENT**

(BBA-106)

(New)

Time: Three Hours] | Maximum Marks: 75

Note: Attempt all the Sections as per instructions.

### Section-A

# (Very Short Answer Questions)

Attempt all *five* questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words.

3×5=15

1. "There is no universal style of management; management is situational." Comment.

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- Differentiate between optional planning and strategic planning.
- How is authority different from responsibility?
- Explain the meaning of centralization and decentralization.
- Explain the meaning of line organization.

#### Section-B

# (Short Answer Questions)

Attempt any two questions out of the following three questions. Each question carries 7½ marks. Short answer is required not exceeding 200 words.7½×2=15

- Give the important features of scientific management,
   administrative management and bureaucratic management.
- What are the characteristics of planning? State the importance of planning in management.

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 Discuss the nature of communication and need for communication in an organization.

#### Section-C

## Detailed Answer Questions)

questions. Each question carries 15 marks. Answer is required in detail. 15×3=45

- 9. "To manage is to forecast, to plan, to organize, to command and to control."
  Keeping in mind the above statement, explain all managerial functions. How are they different from operative functions?
- 10. What is the concept of management by objectives ?
  Discuss the steps in MBO process.
- 11. What is the need of management control? What are the essentials of an effective control system?
- 12. Discuss the important steps in planning process.
  What are the essentials of a sound plan?

13. What is meant by coordination? How is it achieved?
State how it can be used as an instrument of effective management action.

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